

Publications by Edmond H. Weiss

Books

- *The Elements of International English Style*, M.E.Sharpe, 2005
- *How to Write Usable User Documentation (2/e)*, Oryx Press 1991
- *One Hundred Writing Remedies: Practical Exercises for Technical Writing*, Oryx Press 1990
- *How to Write a Usable User Manual*, ISI Press 1985
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- *The Writing System for Engineers and Scientists* Prentice-Hall 1982
(Arabic [Saudi] translation, 2002)

- *Health Plan Development* (principal author), American Association for Comprehensive Health Planning, 1975
- *Rationality and Rhetoric in Public Spending Debates*, Ph.D. Dissertation, Temple University 1972

- *Making Arguments: Reason and Context*, with Steven Weiss, Sage Publications 2009

Academic Journals

- "Egoless Writing: Improving Quality by Replacing Artistic Impulse with Engineering Discipline," *The Journal of Computer Documentation*, (ACM SIGDOC), February 2002
- "Technical Communication across Cultures: Five Philosophical Questions," *Journal of Business and Technical Communication*, April 1998
- "Should We Teach Women to Interrupt? Cultural Variables in Management Communication Courses," (with B. Fisher) *Women in Management Review*, Vol. 13 (1) 1998
- "From Talmud Folios to Web Sites: Hot Pages, Cool Pages, and the Information Plenum," *IEEE Transactions on Professional Communication*, June 1998
- "O, Come In, Equivocator! The Fallacies of Reengineering," *Journal of Communication Management*, August 1997
- "'Professional Communication' and the 'Odor of Mendacity': The Persistent Suspicion that Skillful Writing is Successful Lying," *IEEE Transactions on Professional Communication*, Sept. 1995, pp. 169-175
- "The Retreat from Usability: User Documentation in the Post-Usability Era" *The Journal of Computer Documentation*, (ACM SIGDOC), March 1995, pp. 3-18
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- “Grants Management: A Systems Approach,” *Socio-Economic Planning Sciences*, October 1973

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- “‘Professional Communication’ and the ‘Odor of Mendacity’: The Persistent Suspicion that Skillful Writing is Successful Lying,” in David Beer (ed.) *Writing and Speaking in the Technology Professions: A Practical Guide, 2nd Edition*, Wiley-IEEE Press, 2003
- “Why Your Last Technical Proposal Failed,” in Pickett, Laster & Staples (eds.) *Technical English 8e*, Addison-Wesley-Longman, 2001
- “The Odor of Mendacity: Root Causes of Poor Corporate Communication,” in M. Goodman (ed.) *Corporate Communications for the Executive*, SUNY Press, 1998
- “Usability: Stereotypes & Traps,” in E. Barrett (ed), *Text Context and Hypertext...*, MIT Press, 1988
- “Models for Educational Planning and Operations,” in Gass & Sisson (eds.) *A Guide To Models in Governmental Planning and Operations*, Sauger Press, 1975

Selected Articles & Reviews

- Review of Principles of Web Design by Farkas & Farkas, *IEEE Transactions on Professional Communication*, September 2002
- “The Metaphysics of Information Quality: Comments on *Producing Quality Technical Information*,” *Journal of Computer Documentation*, 2002
- Review of Interface Design & Document Design by Westendorp et al, *IEEE Transactions on Professional Communication*, June 2002
- Review of Preparing and Delivering Effective Technical Presentations by David Adamy, *IEEE Transactions on Professional Communication*, September 2001
- “Knowledge Management and the Information Plenum: The Newest Paradigm,” *Fordham Business Magazine*, August 2000
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- "The Worst Screen Prompt Ever Written," *Data Training*, Sept. 1988
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